

# KPMG Powered Evolution

**Drive future transformation** 

enabled by Coupa



# A path to sustained advantage

How do you effect lasting change that goes beyond your successful Coupa go-live? You need to be equipped to realize lasting value from your procurement transformation investment by leveraging data-driven insights to create value, using your operating model to mitigate risk, and take full advantage of SaaS/platform features and enhancements. All while your project team moves on to the next big thing.

## The challenge

Evolving regulatory changes, disruptive technologies, process improvements, and new market opportunities are likely to pose further challenges as your business moves forward.

Failing to keep up could lead to your Coupa platform becoming tomorrow's legacy system and your current leading practices begin to lag behind advancements of the future.

Retaining and fully utilizing the skilled resources required for your transformation provides a particular challenge. Important new releases for your Coupa platform are provided three times per year. These require an understanding on how they impact your current operations and need to be implemented efficiently. But maintaining a dedicated team with particular skills and know-how that is only required a few times a year is not cost effective to your business.

Deriving ongoing value from your transformation requires a more agile approach.

#### New features from cloud SaaS providers are often not deployed



Source: HFS/KPMG SaaS Adoption Survey, 2023

## The solution

**KPMG Powered Evolution** delivers tested Coupa capability combined with the leading practices and processes needed to help you remain flexible and adaptive in a world of evolving requirements.

Powered Evolution offers the right blend of Coupa skills and resources to support the ongoing change necessary to keep your business driving forward. When needed, Powered Evolution can also provide the operational flexibility and scale to support tactical procurement services within Coupa.

## **KPMG Powered Evolution key components**

Case management
Scheduled update support
Knowledge management
Spend analytics and reporting
Supplier enablement
Content management
Change management and training
Sourcing support

Scheduled reports

Data integration
Interface services
Enhancements
Security and controls

Configuration changes

Release planning and management
Change management
Reporting

# **KPMG Powered Evolution consists of the following** services and is not a one size fits all approach to your Coupa Level 2 and 3 support needs:

#### Core Services: Maintain — Upgrade

Powered Evolution provides a single point of contact with case management support for management of scheduled updates (including impact assessment), management of release cycles and leveraging client-specific support content.

## Enrichment Services: Configure — Develop — Enhance — Secure

We can provide support for client-requested configuration changes, enhancements to reports, technical and functional data integration, development for new interfaces and insight and assurance around controls and security.

#### Procurement Services: Report — Enable — Transact — Manage

If needed, tactical operational support items within Coupa around supplier and employee enablement, specialized reporting and analytics, and content management within Coupa is available through Powered Evolution services.

## Governance: Manage — Control — Plan

We provide release planning and change management services for early assessment of new Coupa releases, and provide input to the change management process and critical oversight, account management, and performance against SLA reporting.

## We're with you every step of the way

Whether KPMG Powered Enterprise has been used to transform your business, or an alternative route has been taken to this point on your journey, Powered Evolution is here to support your next steps.

#### **Flexible**

We provide the flexibility you need to continue your transformation journey with confidence.

#### **Predictable**

We supply the right resources that can help just when you need them, while providing assurance about predictable ongoing costs.

#### **Cost effective**

We help you to continue your transformation journey with agility and speed, without the need for capital investment.

# KPMG Powered Evolution allows you to maximize the value from your Coupa platform:



Continuity of resources from your implementation limits transition risk



Access to the broader set of KPMG resources — brings the latest leading practice



Care and maintenance of the Powered platform keeps you going



Scalability, and the right resources at the right time overcomes skills shortage



Client-specific knowledge provides clarity on the impact of upgrades



Enable faster adoption of emerging technologies keeps you current



Management of day-to-day activities — allowing you to focus on your core competencies



Ongoing agility — allows you to respond to changing business environments

# With KPMG Powered Enterprise

- Transform the way you run your business
- Build agile functions that evolve as you
- Help your people to adopt and embrace change
- Exploit new technologies for value and performance
- Drive future success with the latest leading practice



# KPMG is a leader in Coupa **Cloud solutions**

- Longest standing Coupa alliance partner with more than 10 years of joint implementation experience
- 160+ Coupa deployments, spanning more than 100 countries
- 600+ certified and experienced Coupa implementation resources located worldwide

To discover more about Powered Evolution. and the impact it can have on your business, visit <a href="https://www.home.kpmg/poweredevolution">home.kpmg/poweredevolution</a>

# What comes next is powered by KPMG

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For more detail about our structure, please visit home.kpmg/governance.