



Transforming the transformers

KPMG Powered Enterprise enabled by Oracle for High Tech



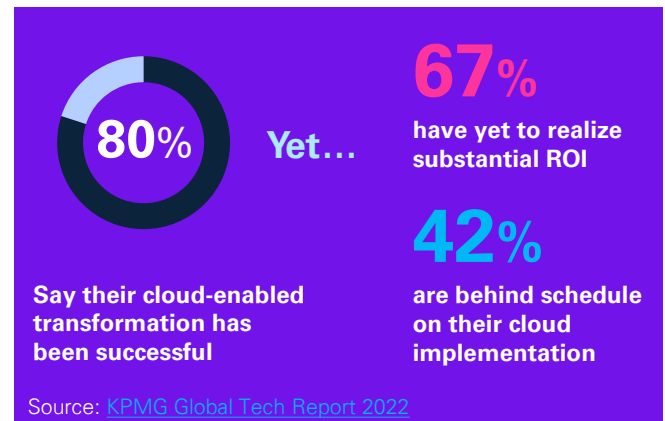
As high tech companies focus on driving growth in a challenging economy, they will need innovative operating models, technology, and a relentless focus on delivering a superior customer experience.

KPMG: Delivering meaningful transformations

KPMG Powered Enterprise for High Tech supports rapid business modernization aimed at driving better functional performance, supporting new ways of working, ensuring processes are future-ready, and better controlling risk and regulation.

With preconfigured Oracle Cloud ERP, SCM, and CX technologies, KPMG Powered Enterprise for High Tech can help organizations rise to the challenges ahead, such as:

- Becoming a data-driven, cost-efficient business, with automated KPIs and intelligent telemetry across products and solutions
- Maintaining continuous competitive differentiation vis-à-vis born SaaS nimble and newer competitors
- Building a culture of continuous innovation and rapid collaboration
- Balancing throughput, quality, stability, and customer satisfaction to build cross-product synergies in a software platform
- Creating compelling experiences and self-service across the end-to-end, acquire-to-renewal lifecycle
- Capitalizing on a partner driven sales model with compelling product offerings priced to capture the addressable market



KPMG Powered Enterprise for High Tech - Assets and Capability Highlights

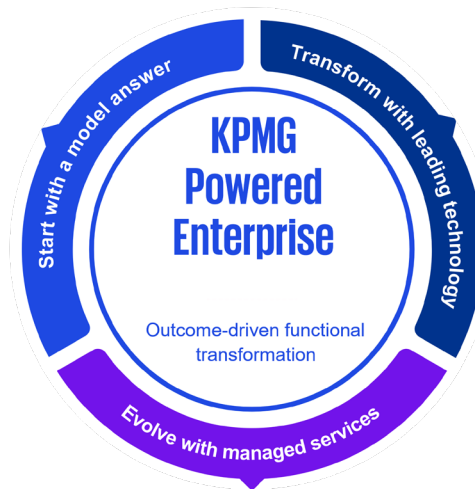
- Oracle Cloud ERP configurations and methods, tools, and design and implementation assets
- Prebuilt Target Operating Models and accelerators for transitioning to Subscription – SaaS business
- Industry blueprint, methodologies, tools, and solutions to expedite subscription business transformation
- Revenue Recognition modeling and design-based upon Oracle Revenue Management Cloud
- Finance data models and Chart of Accounts (CoA) design for Software organizations
- Tax design and optimization
- Leading practice implementation of EPM for Subscription
- Institutional knowledge on the ASC 606 implications on SaaS
- Oracle PaaS analytics, customizations, and integrations

Designed to help you succeed

KPMG Powered Enterprise offers prebuilt, next-generation solutions optimized for Oracle Cloud.

You get the comprehensive, high-speed value that comes from Oracle Cloud-enabled technology, combined with the knowledge of KPMG across advisory, tax, and audit.

Ultimately, it makes your business more responsive, resilient, and competitive.



KPMG Target Operating Model.

Turn leading practice into everyday actions and results with:

- Comprehensive design framework based on years of industry experience and insights
- Roadmaps powered by prebuilt operating models, processes, and advanced technology



Powered Technology.

Confidently move into the cloud with:

- Advanced prebuilt digital solutions
- Hundreds of digital technology use cases
- Technology services that provide enhanced automation for accelerated project delivery



Powered Evolution.

Drive continual value by:

- Taking advantage of new features and functions
- Leveraging ongoing insights, thought leadership, and innovation reviews
- Managing your evolution with change management, release planning, and reporting services



With KPMG Powered Enterprise enabled by Oracle, you can:

- **Transform** the way you run your business
- Build **agile functions** that evolve as you grow
- Help your people to **adopt and embrace change**
- **Exploit new technologies** for value and performance
- **Drive future success** with the latest leading practice
- **Optimize service delivery** and use of data for competitive advantage.

KPMG is a global leader in Oracle Cloud solutions:

7,800+ Oracle consultants

700+ Oracle Cloud projects

350+ Oracle clients

44 Countries with Oracle capabilities



The Powered Enterprise approach from KPMG really helped to accelerate implementation by using existing reference models in a standard implementation that we could adapt to rather than starting from scratch."

Russ Conway,
VP of Enterprise Architecture and Business Applications, Informatica

KPMG has been an award-winning Oracle alliance partner for over 30 years.

Our delivery teams have experience across all Oracle products and modules (ERP, EPM, SCM, HCM, CX, Analytics, OIC, Industry Solutions), including developing unique PaaS solutions and deep experience implementing Oracle Accounting Hub and Subscription Management modules.

Embarking on a cloud transformation journey with KPMG and our alliance partner Oracle, **delivers value, drives sustainable change, and accelerates innovation** – across the front, middle and back office.

If you have any questions on how to accelerate digital transformation or to find out more contact:

Edmond Tse

Managing Director
Enterprise Solutions
KPMG LLP
kachaitse@kpmg.com

Chad Seiler

Partner, Advisory
Financial Due Diligence
cseiler@kpmg.com

To learn more about our Oracle capabilities visit: [Oracle \(kpmg.us\)](https://www.oracle.com/kpmg.us)

[kpmg.com/socialmedia](https://www.kpmg.com/socialmedia)



Some or all of the services described herein may not be permissible for KPMG audit clients and their affiliates or related entities.

The information contained herein is of a general nature and is not intended to address the circumstances of any particular individual or entity. Although we endeavor to provide accurate and timely information, there can be no guarantee that such information is accurate as of the date it is received or that it will continue to be accurate in the future. No one should act upon such information without appropriate professional advice after a thorough examination of the particular situation.

© 2022 KPMG LLP, a Delaware limited liability partnership and a member firm of the KPMG global organization of independent member firms affiliated with KPMG International Limited, a private English company limited by guarantee. All rights reserved. NDP384125-1G

The KPMG name and logo are trademarks used under license by the independent member firms of the KPMG global organization.