



# Accelerate your digital transformation

Industry Accelerator for Healthcare with KPMG from Workday speeds your organization into the future



**Industry Accelerator for Healthcare with KPMG from Workday** is about getting to the finish line faster. It brings together KPMG leaders from finance, supply chain, HR, and operations to develop your custom healthcare solution. **Industry Accelerator for Healthcare with KPMG** is continually updated to leverage KPMG’s deep knowledge of Workday Healthcare as well as extensive healthcare industry experience. This enables us to provide insights on trends and opportunities, develop a leading-practice, holistic solution that is yours alone, and offer strategies for deploying Workday Healthcare at scale.

## KPMG offers deep healthcare knowledge with leading-practice technical skills

How does it work? In consultation with your key stakeholders, we create a prototype healthcare solution that is unique to your organization and that has been vetted by KPMG subject matter experts. This up-front strategic thinking and ability to test out custom solutions reduces your time to digital transformation and future operating costs, accelerates time to solution deployment, and enhances end-user acceptance for long-term success. **Industry Accelerator for Healthcare with KPMG** saves you time – and money – as you transform your healthcare organization.

## A large Midwest healthcare system changes how HR operates

Transformation included: Workday HCM Implementation, Target Operating Model Design and Implementation, Change Management and Training

### Challenges

- Certifications were tracked in multiple, disparate spreadsheets
- Due to manual tracking, employees were identified as non-compliant exposing the organization to JCAHO findings and fines
- Employees spent hours each year chasing certification status and keeping their status current

### Healthcare Accelerator

- We designed and configured Workday to automatically track and manage certifications
- Created functionality that notifies employees of their certification requirements based on the job code entered into Workday
- Developed workflow to “nudge” employees and their supervisors to recertify before credentials expire

### Outcomes

- Redeployed 5 FTEs (individuals responsible for maintaining the spreadsheets and manually prompting recertification)
- Greatly reduced the risk of non-compliance and attendant penalties and fines

## A respected New York healthcare system improves its employee scheduling

Workday Implementation, Change Management, Training

### Challenges

- Physician and nurse schedules (e.g., limited availability on Friday afternoons) prevented timely discharge of patients and full reimbursement for hospital stays
- Nurse managers had no visibility into which employees were available and capable of taking open shifts, so they brought in travelers and used over time.

### Healthcare Accelerator

- We created a nurse manager dashboard that presents the names of clinicians with “hours to give before OT”, their certifications, and interest/availability

### Outcomes

- \$4.6 million annual savings in reduced overtime (\$3.0 million for nurses, \$1.6 million for non-nursing staff)
- \$6.8 million reduction in non-reimbursed length of stay

## A large East Coast children's hospital remakes its supply chain

Transformation included: Workday Full Platform Implementation, Target Operating Model Design and Implementation, Change Management and Training, ServiceNow for Service Management

### Challenges

- Maverick sourcing
- Limited use of certain implemented applications
- Inconsistent processes
- Location-based procurement
- Dated legacy ERP capabilities to support inventory management

### Healthcare Accelerator

- Delivered target operating model design, focusing on organizational realignment centralization of sourcing, standardization of processes, automation of controls, adherence to policy and customization of thresholds and workflows to support a risk-based controls framework
- Built technology deployment strategy across ERP and add-on tools, including eProcurement and EMR to support target future state model
- Created change management plan and future state business requirements to support configuration of new technologies

### Outcomes

8 months after initial work:

- Guided buying requisitioning model
- Ahead of schedule with \$17 million in confirmed fiscal year savings
- On contract spend increased from 68% to 78%
- On PO spend increased from 70% to 83% for non-capital and doubled for capital
- 94% of orders actively managed
- 82% of orders backed by content
- Clear, in-system documentation for approval
- Inventory gained improved reporting/support (e.g., order tracking, demand management), greater automation (e.g., short fills), streamlined customer service

## A renown East Coast children's hospital changes its grants management

Workday Full Platform Implementation, Target Operating Model Design and Implementation, Change Management and Training, ServiceNow for Service Management

### Challenges

- Time consuming and manual process for grants management
- Delays in producing sponsor statements
- Offline process for grants and awards reporting

### Healthcare Accelerator

- KPMG's Workday and Grants SMP's teamed to define efficient post-award process in Workday
- Standardized the process for Grants and Awards creation, through Sponsor billing and reporting
- Leveraged KPMG Powered Enterprise to implement leading practices for Grants Management and Clinical Trials in Workday

### Outcomes

- Ability to manage twice the grants portfolio with existing staff \$6.8 million reduction in non-reimbursed length of stay

### Let's talk!

Contact us to learn how Powered Healthcare can help you increase efficiency and reduce costs as you pursue your digital transformation – and how Industry Accelerator for Healthcare with KPMG can make your path to profitability faster than you've ever dreamed.

### Additional resources:

[KPMG Powered Finance enabled by Workday](#)  
[KPMG and Workday](#)

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