

2- AEO Process Compliance Support Consultancy

We provide comfort and confidence by providing support to companies at every stage of the process (preparation, application and procurement) of obtaining AEO.



Pre-Application Process Support

- Determination of current position and the road map by performing Gap Analysis
- Pre-Application process support in necessary preparations
- Performance of needs analysis and generation of the business plan with the support of our responsible department within the scope of ISO 27001 Information Security Certificate, development of procedures and elimination of existing deficiencies before applying for certification



At the application process stage

- Assessment of application form compliance
- Evaluation of the application process and consultation regarding the necessary issues with the district office
- Application process support in General Directorate
- Providing support for the on-site audit
- Determination of appropriate method in communication with the Ministry
- Assessment of compliance of sub projects before customs legislation
- Providing support for building the internal audit mechanism required for AEO
- Keeping the firm and senior management informed by means of regular meetings and assessment of stages
- Providing process support until the procurement of the certificate



Monitoring and continuity stage

- Providing support for maintaining and continuity of the status
- Performing audits
- Building internal control processes
- Preparation of a guidance for internal processes
- Following up-to-dateness of status conditions

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Authorized Economic Operator (AEO)

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What is an Authorized Economic Operator (AEO)?



Authorized Economic Operator (AEO) status, granted by Ministry of Customs and Trade, is a privilege with international validity providing a certain number of means and benefits to reliable companies which meet their customs liabilities, have an organized and traceable record system, are in compliance with financial qualification, safety and security standards and are capable of self-assessment in customs procedures.

Who can become an Authorized Economic Operator (AEO)?



Any real and legal entity and state institution and organization resident and having operated in the Customs Territory of Turkey including Free Zones for at least three years can become an Authorized Economic.

Conditions



Reliability



Providing Safety and Security



Reliability and Traceability of Records



Financial Qualification

What are the Advantages of an Authorized Economic Operator?

- AEO is an indicator of respectability which is valid not only in Turkey but also on international platforms. Privileges provided by AEO are also taken advantage of in jurisdictions with mutual recognition agreements.
- By means of a privileged and quick service, both competitive advantage and cost reduction are provided.
- By becoming recognized as reliable in the market thanks to the AEO system, both national and international competitive capacity increases in challenging market conditions.
- Uncertainties and delays in shipments, which are the most common issues in customs procedures, are reduced and trade can continue reliably. In this context, good relations with customs authorities are provided and the collaboration in between increases.
- AEO will be the only alternative to take advantage of means in customs procedures after the application for firms holding CAEO (certificate of Authorized Economic Operator) terminates.

What are the Means of an AEO?

While no additional application is required in order to benefit from some of the means provided by Authorized Economic Operator status and no additional conditions are sought for these, it is required that an application is made and additional conditions are met for some others. These conditions are indicated in the following table.

Means utilizable by all AEOs

- Being able to make a summary statement consisting of reduced mandatory information
- Being subject to less and privileged document control or examination
- Being able to make a statement with missing documents
- Being able to benefit from partial guarantee application
- Being able to benefit from the green line (including on-vehicle goods)
- Being able to benefit from on-vehicle procedure without limitation according to type of goods

Means utilizable by AEOs depending on requests and additional conditions

- Being able to export within the scope of on-site clearance application in Exports
- Being able to transport within the scope of authorization of permitted sender and permitted recipient
- Being able to import within the scope of on-site clearance application in Imports
- Being able to benefit from lump sum guarantee application
- Being able to issue an ATR Movement Certificate
- Being able to issue an Invoice Declaration and EUR-MED Invoice Declaration

What can we do for you?

As the KPMG Turkey Customs and Trade Team, we provide service in two different contexts for companies willing to obtain an AEO status:



1- Gap Analysis Consultancy

We determine companies' current status in the course of receiving certificates by performing AEO Gap Analysis within the company.

Analysis of compliance of foreign trade operations to customs method in terms of applying for AEO, determination of deficiencies with regard to questionnaire form and presentation of solution offers.

Inclusion of relevant departments such as import, export, logistics, purchasing, finance, accounting departments to the analysis process by



Workshop

A workshop in which KPMG gives a general briefing, shares information related to the process and gathers opinion is organized with the participation of relevant units of the firm.



Training

Training about AEO is provided through a prepared firm-specific presentation.



Reporting

A report containing the results of gap analysis, our post-education assessment and workshop determinations is provided.



Presentation, Meeting and Assessment Process

Studies are presented to you and consultation with regard to the current position and planning of the next process is performed.